

# **Horizon Results Booster**

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## **EU Research & Funding**



Transforming project results into concrete benefits for the society, while maximising the scientific, social, economic, technological and policy value of the Framework Programmes, is a must.

This transformation passes through a successful implementation of Dissemination and Exploitation (D&E) activities.



#### The Benefits

Successful D&E activities can pave the way to various tangible benefits:

- 1. Providing international and interdisciplinary collaboration opportunities;
- 2. Contributing to societal goals;
- 3. Attracting new talent to join your teams;
- 4. Improving access to other funding prospects;
- 5. Generating new sources of income thanks to the exploitation of the results;
- 6. In the case of policy impact, improving current and/or help shaping future legislation.



### The Opportunity



The Horizon Results Booster (HRB) is the initiative of DG RTD which aims to maximise the impact of research projects funded by FP7, H2020 and Horizon Europe.



#### The Horizon Results Booster

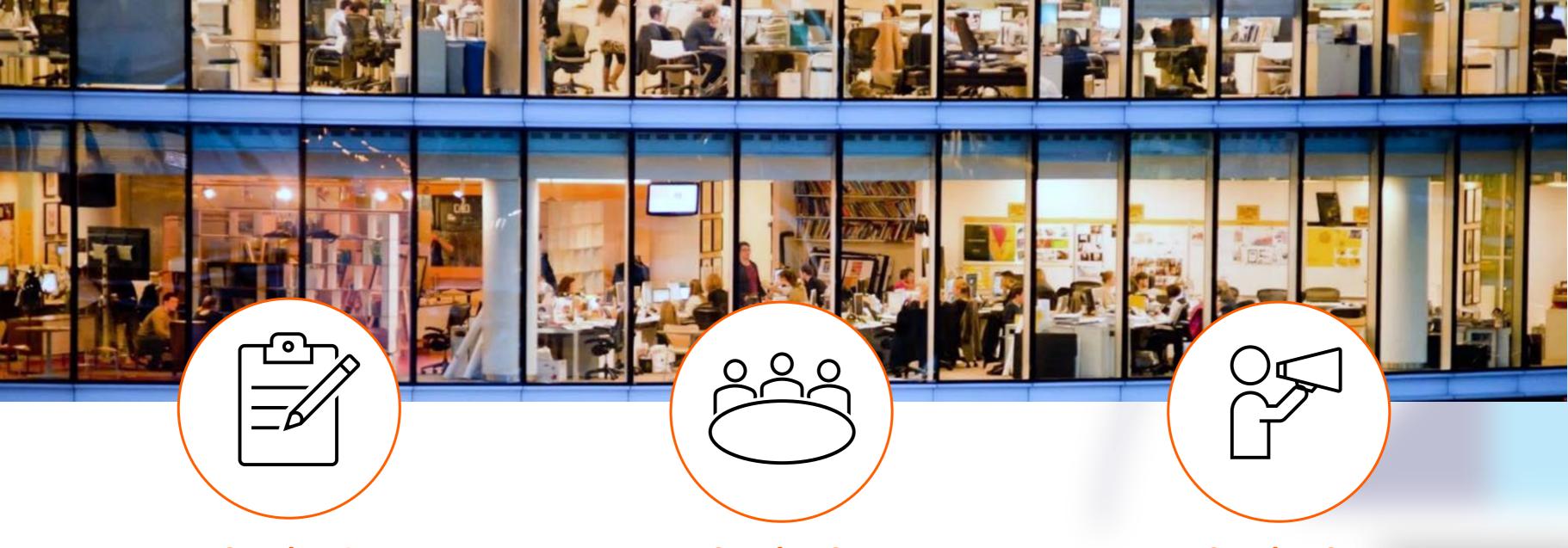


HRB services delivered to eligible projects (closed and ongoing) are free-of-charge and fully supported by the EC.

Services can be requested by applicants "à la carte" from the list when completing the application form.

HRB provides beneficiaries with tools and methodologies. **Experts act as facilitators**. Service delivery happens <u>remotely and virtually</u>.





**Service 1** 

Service 2

Service 3

Portfolio Dissemination & Exploitation Strategy

**Business Plan Development** 

**Go To Market** 



# Dissemination

## **Service Eligibility and Requirements**

**Service 1 - Portfolio Dissemination** & Exploitation Strategy (PDES)

#### **Module A**

Identification and creation of the portfolio of R&I project results



Single projects



Project groups (PGs)

#### **Module B**

**Portfolio Dissemination** Plan (design & execution)



Project groups (PGs)



Portfolio of results

Dissemination services and Exploitation services can run in parallel and are delivered by different experts. **Service 1 - Portfolio Dissemination** & Exploitation Strategy (PDES)

#### **Module C**

Assisting projects to improve existing exploitation strategy



Single projects



Exploitation plan optional



Focus on 3 KERs

#### Service 2 – Business Plan Development (BPD)



e

Single projects



Focus on 1 KER only



Exploitation plan / Business plan required

#### **Service 3 – Go-To-Market Support (GTM)**





Single projects & PGs



Focus on 1 KER only



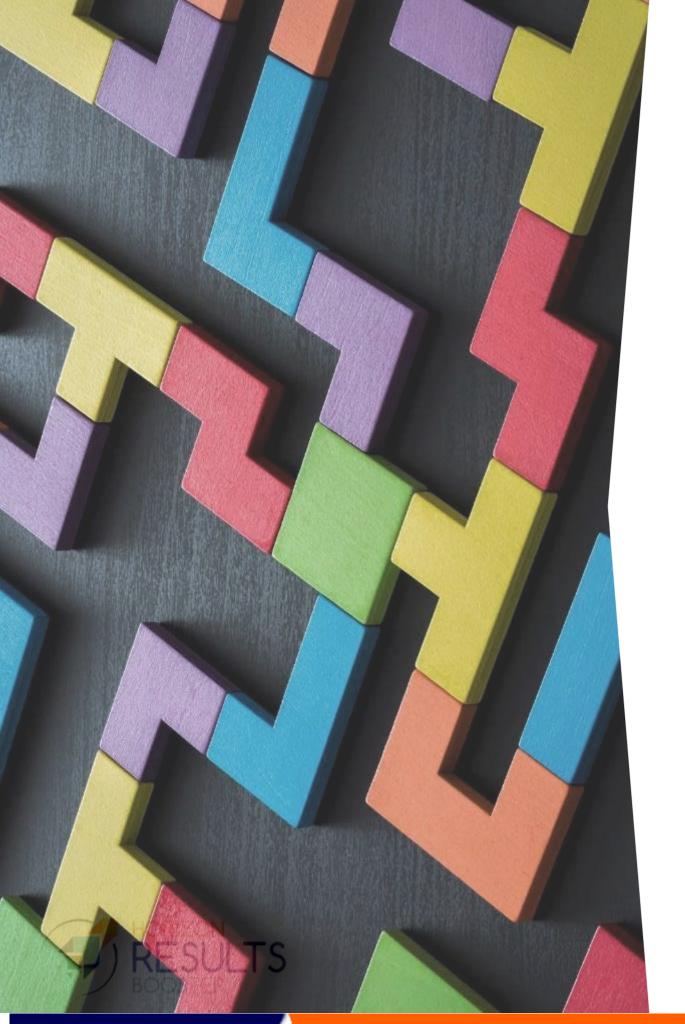
6 packages available\*



Business plan required



**Exploitation Services** 



## Why Should Projects Benefit From HRB Services?

Achieving Impact (on society and/or market) and longterm sustainability strictly depends on D&E strategies and actions.

Experiences from the delivery:

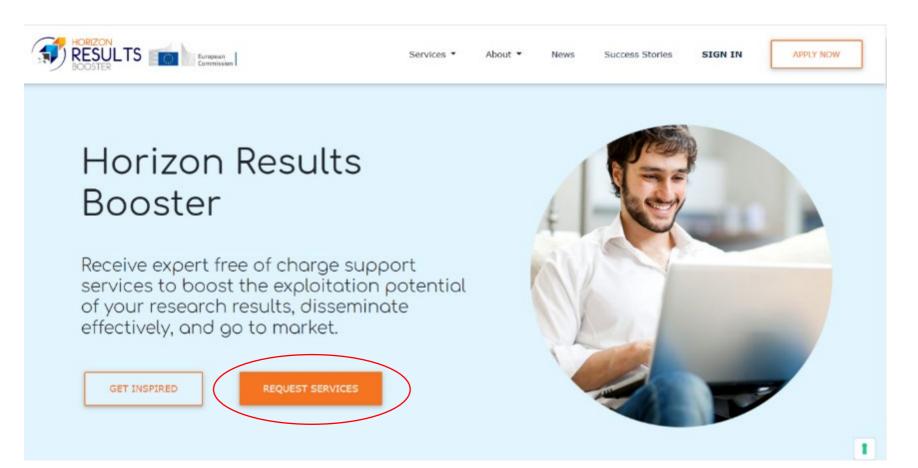
- ✓ Wrong identification of Key Exploitable Results
- ✓ Confusion between customers, end-users and partners
- ✓ Use model not identified, etc.

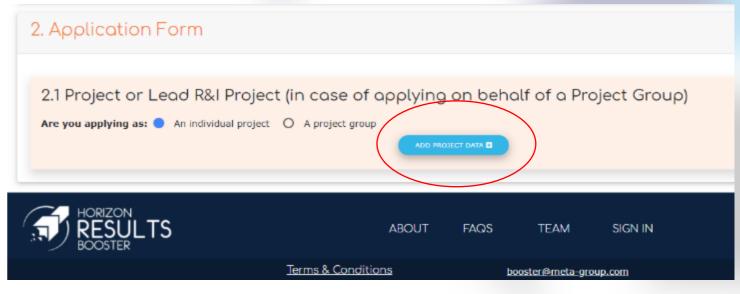
It is important to dedicate the right effort and time to exploitation and uptake of research results.

Wrong basics generate wrong strategies!

## How Can Projects Apply? (1/2)

- Application is public and open to eligible projects
- Request for services: click on the "request services" button on the website
- Fill out the application form (direct access through: <a href="https://www.horizonresultsbooster.eu/HRBApplications/ApplicationForm">https://www.horizonresultsbooster.eu/HRBApplications/ApplicationForm</a>)







## How Can Projects Apply? (2/2)

- Beneficiaries have to register first on the HRB platform to submit an application.
- To apply they need to provide:
  - Project ID (GA number)
  - Name and e-mail of the applicant
  - Name and e-mail of the project coordinator
  - Name and e-mail of the PO
- They can save draft applications and continue whenever they want before submitting
- During the application, specific questions are asked, and documents have to be uploaded based on the service requested
- Alerts keep applicants informed about their "readiness" for the requested service



## What Happens After the Submission?

- Eligibility of applications (minimum requirements, application to the same service, projects too far in the past, etc.) is verified by the HRB Team (EC)
- **Experts are proposed** by the Contractor and accepted/rejected by HRB Team (EC)
- The expert organises a "preliminary call" to define the Service Delivery Plan
- If the experts realise the **projects are not "ready"** for the service, they propose another service
- **Feedback questionnaires** are proposed at the end of the service to verify effectiveness
- 6 Outputs, deliverables and final reports of the services are saved in the platform
- 7 Automatic e-mail alert (to the EC too) when the final report is uploaded onto the platform.



## What Happens During the Delivery?

Average amount of efforts from beneficiaries:

Service 1 Module A:

Around 1 EWD (around 8 hours spread on multiple days)

Service 1 Module B:

From 2 to 4 EWDs (depending on the training package selected during the service)

Service 1 Module C, BPD, G2M:

A range from 3 to 10 EWDs (depending on the level of maturity of the project)

Time commitment by project partners to HRB services could be reported in project timesheets.





# HRB in Numbers as of November 2022 (1/2)

194

Experts involved

875

**Projects** 

941

Assignments

2.469

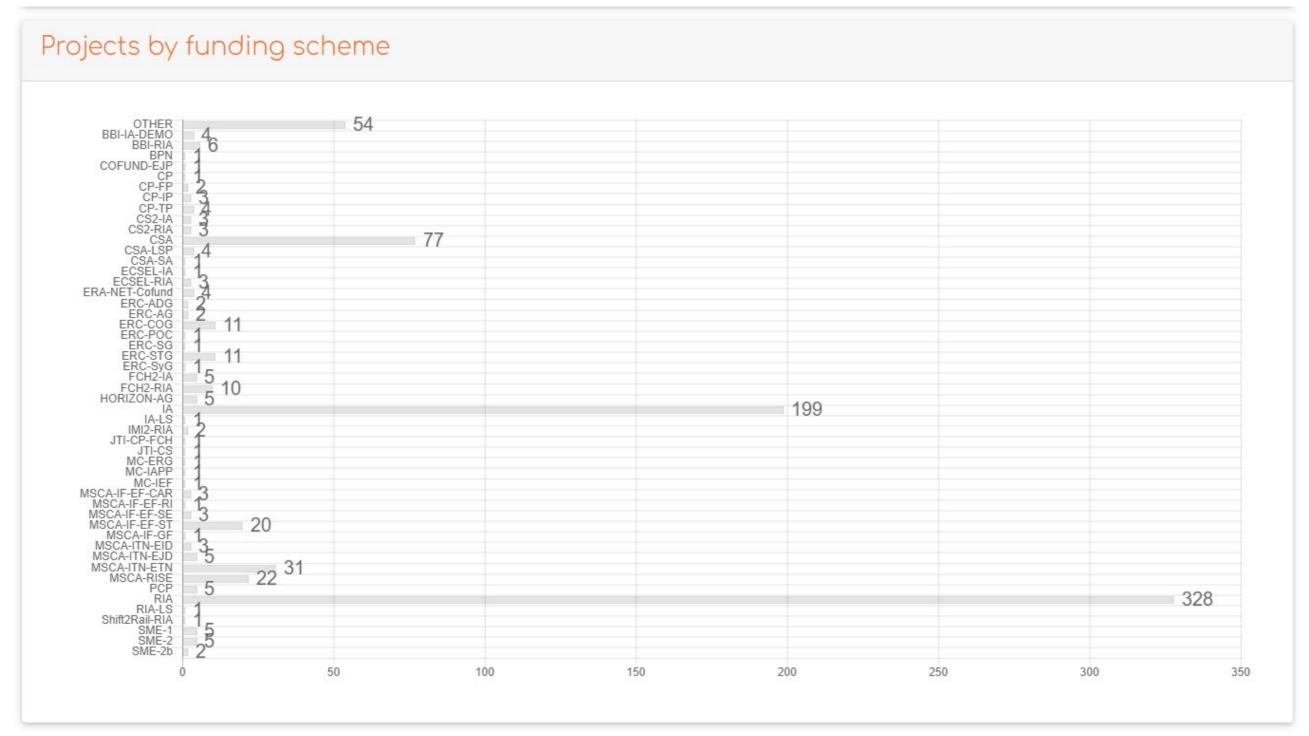
Beneficiaries

6.556

Organisations



## HRB in Numbers as of November 2022 (2/2)







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